BANK Job Portal



POST GRADUATE PROGRAM IN

RELATIONSHIP MANAGEMENT

Success That Shines



www.bankjobportal.com/postgraduate-program-in-relationship-management/

RELATIONSHIP MANAGER

A Role That Commands Respect

You step into a relationship-driven banking role where trust meets strategy. You manage a portfolio of premium clients, lead meaningful financial conversations, and offer tailored solutions not generic products. You grow relationships while growing business, representing the bank with confidence, credibility, and care.
This isn't just a role. It's where you start thinking like a banker, speaking like an advisor, and acting like a leader.



CTC: ₹5.5LPA + PLP*

CLASSROOM TRAINING
3 Months

ON-THE-JOB TRAINING
3 Months

STIPEND
₹15,000/ Month

Where this role can take you?

- Relationship Manager
- Senior Relationship Manager
- Branch Manager
- Leadership Roles

*PLP: Performance Linked Pay

INDIA'S FIRST
JOB READINESS FRAMEWORK

This framework ensures that YOU are not just trained but truly industry-ready..

✗ **Not someone who needs hand-holding**

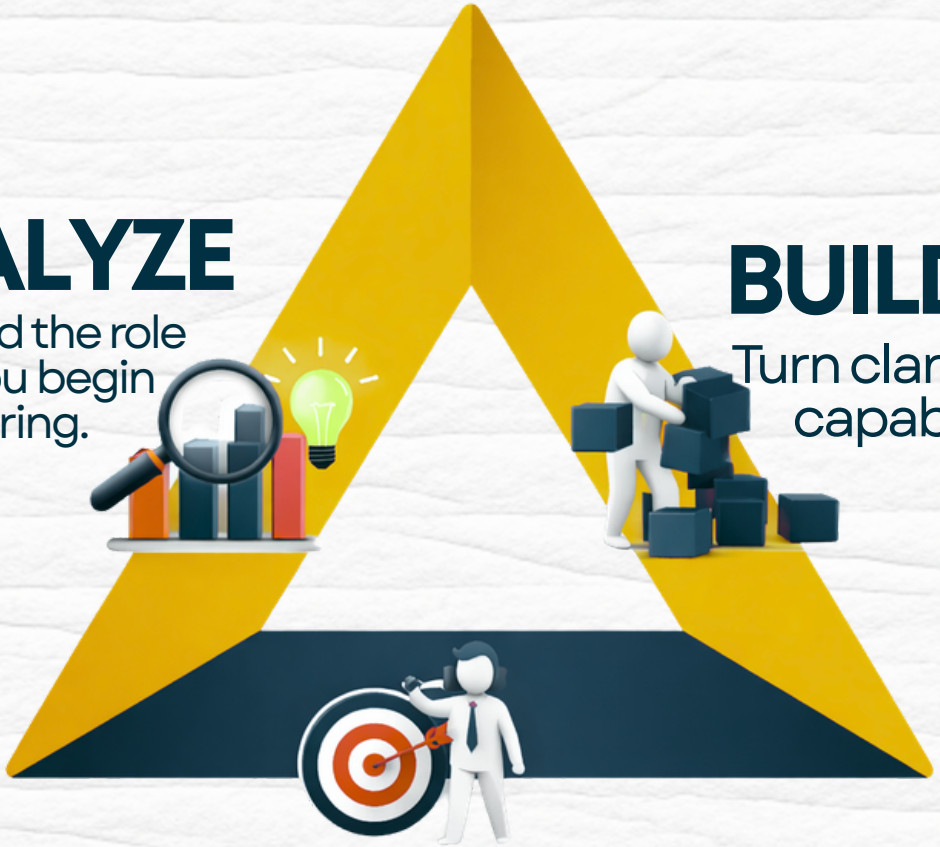
✓ **but someone who can deliver from Day 1.**

ABC FRAMEWORK

Of Job Readiness!

ANALYZE

Understand the role before you begin preparing.



BUILD

Turn clarity into capability

CALIBRATE

Align learning with real-world performance

Where Preparation Meets Performance



ANALYZE

AWARENESS

You gain role insights through field visits & manager briefings.



BREAKDOWN

You identify the core & advanced skills required to succeed.

CLUSTERING

You build skills step-by-step
Utthan → Aarohan → Shikhar.

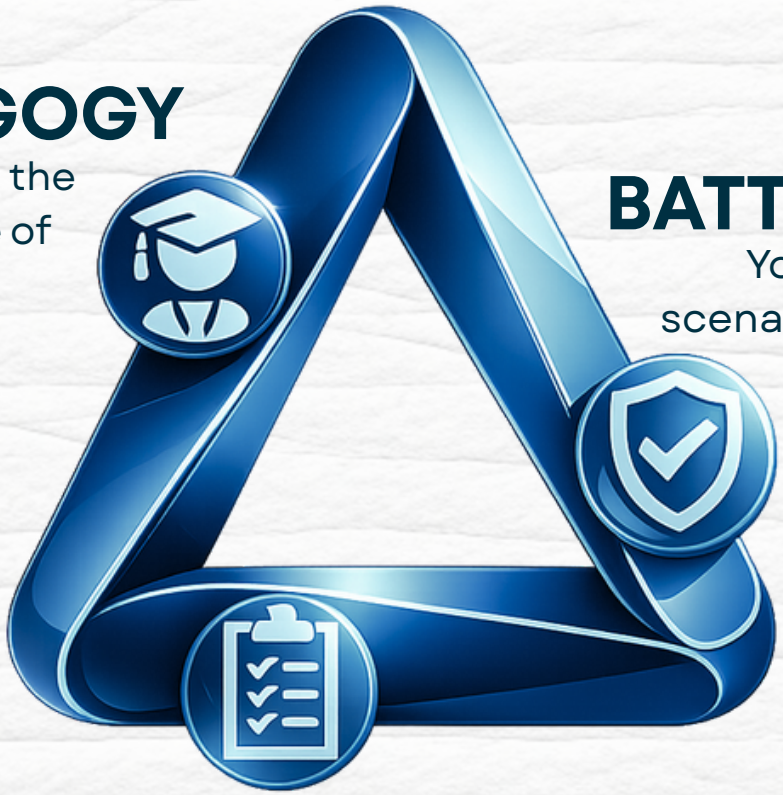
UNDERSTAND THE ROLE BEFORE TRAINING FOR IT



BUILD

ANDRAGOGY

Designed using the art and science of adult learning.



BATTLE-READY

You practice real job scenarios safely through AI simulations.

CHECKPOINTS

You refine your performance with continuous assessments and structured feedback.

CONVERT CLARITY INTO CAPABILITY



CALIBRATE

APPRENTICESHIP

You receive regular OJT check-ins to address real workplace challenges.



BENCHMARKING

You refine your role clarity through structured feedback from reporting managers.

COMMISSIONING

You transition into a full-time role with a clear growth path.

ENSURE TRAINING CONVERTS INTO PERFORMANCE AND CAREERS



YOUR PATH TO **ENROLLMENT**

Online Application

Submit your application to begin your journey into premium banking.

Screening + AI Interview

Candidates undergo an AI-led interview to assess communication skills, role fit, and professional readiness.

Counselling & Selection

Shortlisted candidates receive one-on-one counselling to ensure clarity on the role, expectations, and career path.

Offer & Enrollment

Selected candidates receive a formal offer and complete enrollment into the program.

Program Onboarding

Begin your learning journey with structured orientation, expectations setting, and readiness alignment.



Eligibility

Is This Right for You?

- Graduates aspiring to build long-term careers in banking.
- Minimum Aggregate Score of 50% in your graduation.
- Applicants should be up to 30 years of age.
- Minimum 6 months relevant sales experience preferred (freshers only if exceptional)

PLACEMENT PARTNERS

Bandhan Bank

AXIS BANK

YES BANK

IndusInd Bank

kotak Kotak Mahindra Bank

HDFC BANK We understand your world

AU SMALL FINANCE BANK

FINANCING
OPTIONS



FEES: ₹3,60,000

*The **program fee** includes:*

- ✓ Comprehensive training & placement support
- ✓ All learning materials and resources
- ✓ 1-week immersion at a Premier academic campus.

Financing Options

propelld · Flexmoney · Smaart EdSolution (Empowering ur dreams) · GyanDhan · AUXILO (The next level beckons) · NORTHERN ARC · feemonk · AKSHAR (UMEED SE UNNATI TAK) · BAJAJ FINANCE

Flexible EMI and education financing partners available to support your journey.